



## Welcome to our August newsletter.

We are all now over half way through the year and APS continue to deliver cost savings for many companies and are now delighted to have added to our growing business clients:



Not to cut our "summer" short but we are now heading towards autumn and winter lies not far ahead of that. Costs of heating, lighting will be on the increase. Why not use our out sourced service in your search for reduced costs, or innovative solutions. The cost of our initial report is offset when you take up any of the services we recommend. If we can't offer a solution or a cost reduction then you can have peace of mind that you are heading to our most expensive time of year safe in the knowledge costs are under control.

**Some APS customers that are already seeing reductions in costs include:**



Now saving up to 32% on utilities.



**0844 264 6411**



**[info@apsconsulting.net](mailto:info@apsconsulting.net)**



**[www.apsconsulting.net](http://www.apsconsulting.net)**



Now saving on data back up using our industry specialists.



Now saving 28% on utilities and telecommunications.

**BuyThatLand.com**

Small home based business now saving circa £1000 on telecommunications, broadband, heating and lighting via APS Home Savings.

Click here [APS Home Savings](#)

## Carbon and Cost Reduction News



### Making the Business Case for Energy Efficiency.

Carbon Trust releases two guides with advice on identifying opportunities for saving energy and making a business case for carbon reduction. The Carbon Trust

has launched two updated guides, designed to help businesses take control of their energy spend and reduce carbon emissions. Experience shows that even low and no-cost actions can usually reduce energy costs by at least 10% and produce quick returns. For many businesses a 20% cut in energy costs represents the same bottom line benefit as a 5% increase in sales.

Globally, over 60% of companies are now taking action to reduce energy use in their operations. Many organisations now employ staff with direct responsibility for achieving this however this does take resource from your staffing levels or means more cost expenditure. APS can deliver an out sourced solution offering advice and solutions on a "pay as you go basis". APS offer an initial carbon and cost reduction report. The cost of this report is offset once business is placed with APS.

To make a business case APS work with the people responsible for their organisation's energy use such as energy or environmental managers, facilities managers and works engineers. It provides detailed recommendations on how to win over decision makers or a board to implement projects. It includes advice on assessing costs, managing risk and arranging finance.

#### **Our services include:**

Utility and energy cost reduction.

Historical energy audits.

Stationery cost reduction.

Energy efficiency audits.

Green technology financing.

Telecommunications and Data Services.

**"Astute Procurement Solutions deliver proven energy and utilities cost efficiency and streamlining to small, medium and corporate companies".**

#### **Sports Clubs and Societies:**



Welcome to Eastbourne United football club who are taking advantage of the substantial savings offered by APS on their electricity supply circa £2500pa.

If you are involved with a charity, club or society why not take advantage of our services. We can offer a review of current energy and utility supplies. Most clubs and societies don't have the time and resource to carefully consider the placement of contracts. APS can step in and offer a fully resourced and managed solution to ensure you are taking advantage of some of the best rates in the market place. Our service is complimentary if we cannot find savings to be made.

APS welcome enquires from any business, charity or club seeking to achieve carbon and cost reductions.

*N.B. Please click "Ctrl & Enter" on the company logos above to visit their websites.*

#### **Save today:**



**0844 264 6411**



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